

# Transform Your Firearms Business

with Bista Solutions' ERP Expertise

## Who We Are

At Bista Solutions, we specialize in implementing tailored ERP solutions for the Arms and Ammunition industry, specifically designed for retailers. Our in-depth understanding of the industry's regulations, combined with our expertise in Odoo ERP, ensures a smooth, compliant, and efficient retail operation. As an Odoo Gold Partner, we offer solutions that are scalable, secure, and compliant with ATF regulations.

## Why an ERP is Essential for the Firearms Industry

Operating in the firearms industry comes with a unique set of challenges, from stringent compliance with ATF regulations to maintaining efficient operations across various business segments. Navigating these complexities requires robust and reliable solutions. A specialized ERP can transform business processes, ensuring efficiency, security, and full compliance.

## Common Industry Challenges

- Changing regulations and compliance
- Supply chain disruptions
- Intense competition
- Ethical and social responsibility
- International trade complexities
- Rapid technological advancements
- Limited visibility and control

## Key Features of the Solution

- Auto generation of Serial Numbers
- Serialization Process (Bottom to Top)
- Pre-assignment of Serial Numbers
- Forms generation process
- ATF Approval Forms
- Logbook Entries
- FFL & SOT Management

## Key Problems Addressed:

### Regulatory Compliance:

The firearms industry faces dynamic regulations, making adherence to ATF rules essential. Our ERP automates bound book records and form generation, simplifying compliance.

### Customer Verification:

Verifying customer credentials and ensuring shipments comply with ATF standards is critical. Our ERP ensures orders only reach approved buyers, enhancing security.

### Inventory Management:

Tracking serialized products and managing inventory across locations can be complex. Our ERP provides real-time tracking and optimized inventory control.

### Unified Sales Management:

Integrating multiple sales channels is vital for seamless operations. Our ERP bridges in-store and online sales, offering comprehensive data visibility.

### Service Management:

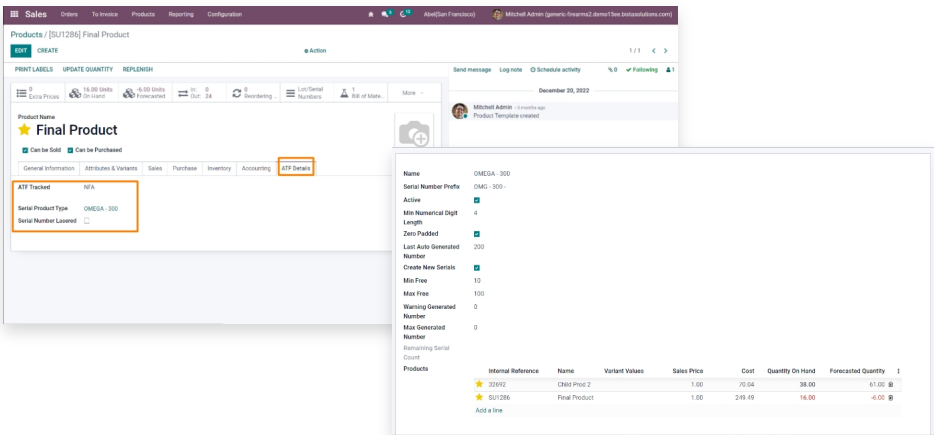
Managing memberships, reservations, and recurring services can be streamlined with the right tools. Our ERP simplifies these processes for improved efficiency.

Implementing a specialized ERP helps firearms businesses overcome these challenges and optimize their operations for long-term success.



# Auto Generation of Serial Numbers

- Prefix of Serial Numbers
- Configuration at Specific Products
- Work Orders Process Generates auto serial numbers
- Easily identifiable
- Efficient Tracking

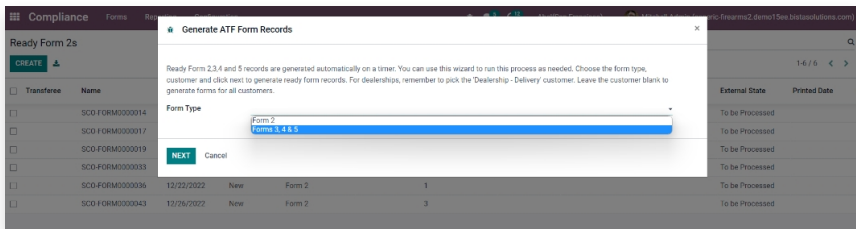


# Serialization Process

- Bill of Materials Configuration
- Serialized Product
- Carry forward the Serial Numbers Bottom to Top
- Same Serial Numbers
- Easy to Track for the casualty
- Efficient Tracking

# Forms Generation & Approval Process

- Complete the Manufacturing Order
- Serial numbers generated
- Generate Form 2 for all produced Serial Numbers
- Get approval for Form 2 from ATF
- Ready for Pre-assignment in the Shipment
- Generate Form 3/4/5 for assigned Serial Numbers
- Get approval for Form 3/4/5 from ATF
- Ready for assigning and shipping

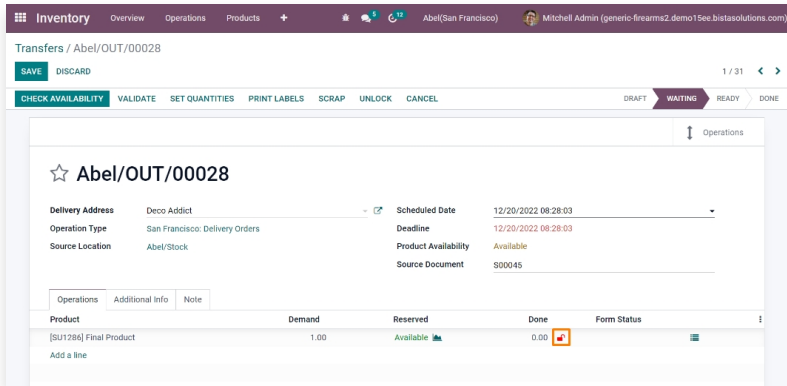


# Common Industry Challenges

- Inventory movements for Serial Numbers
- Record various operations in the Logbook
  - Serialize - For Manufacturing Orders
  - Receive - For Purchase Orders
  - FFL Transfer - ATF Form Type 3
  - Exempt Transfer - ATF Form Type 4/5
  - Destroy - On Scrap
- Easy to identify & track during auditing

# Pre-Assignment Process

- Serial Numbers generated
- Sale Order for the Finished Good
- Shipment Process
- Pre-assignment activation in Shipment
- Assign Serial Numbers from the Sub assembly
- Easy to understand to produce the Finished Good



## Odoo for Firearms Manufacturers

Our team specializes in offering an Odoo Firearms ERP that is fully functional and compliant with ATF regulations. Additionally, we provide a powerful Odoo MRP to support your manufacturing operations. Drawing on our extensive experience working with Firearms manufacturers, we can implement industry-specific technologies to optimize your engineering and production processes.

- Complies with ATF Ruling 2016-1 & 2021R-05f Software Requirements
- Integrated E-Bound Book
- PLM (Product Lifecycle Management)
- Planning and scheduling
- Supply chain control
- Supplier Parts Inspection
- Streamlined procurement
- Shop floor Control
- Quality Management
- Product Data Management
- Financial Management
- Inventory Management

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## Odoo for Firearms Distributors

Our Odoo Firearms ERP Solution is tailored to meet the unique needs of Firearms Distributors. By utilizing this solution, you can streamline your entire business operations, including ATF compliance, handling warranty returns, maintaining weapons, preparing for trade shows, and allowing off-site employee use. The solution is designed to automate every aspect of your daily operations, providing you with increased efficiency and accuracy.

## Odoo for Firearms Retailers

By utilizing our Odoo Firearms ERP Solution, firearm retailers can effectively manage their stores, range sales, reservations, client verification, lane allocation, and membership services, all with seamless integration. With this solution, you can accelerate the growth of your business, thanks to its tailor-made features designed specifically for retailers.

- In-store POS
- Integrated E-commerce
- Online Lane Reservation
- Multiple vendor Integration
- Recurring Billing
- NRA Integration
- Catalog Import
- Social Media Integration
- Strong CRM
- Business Intelligence

# Why Choose Bista as Your ERP Partner?



## MOST AWARDED

"Best Odoo Gold Partners" (2024, 2023, 2022, 2021, 2018, 2016 & 2015)

## SUCCESSFUL IMPLEMENTATIONS

350+ Successful ERP Implementations



## INDUSTRY COMPLIANCE

Our Team Ensures Compliance with Industry Standards and Regulations

## TAILORED EXPERTISE

200+ Successful Custom App Developments

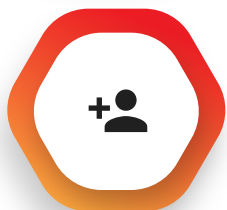


## EXPERTS AT EVERY PHASE

Dedicated Teams for Every Phase of the Implementation (i.e. expert data migration & testing team)

## 24/7 CONTINUOUS SUPPORT

Global Presence & 24/7 Support



## COMPANY RESOURCES

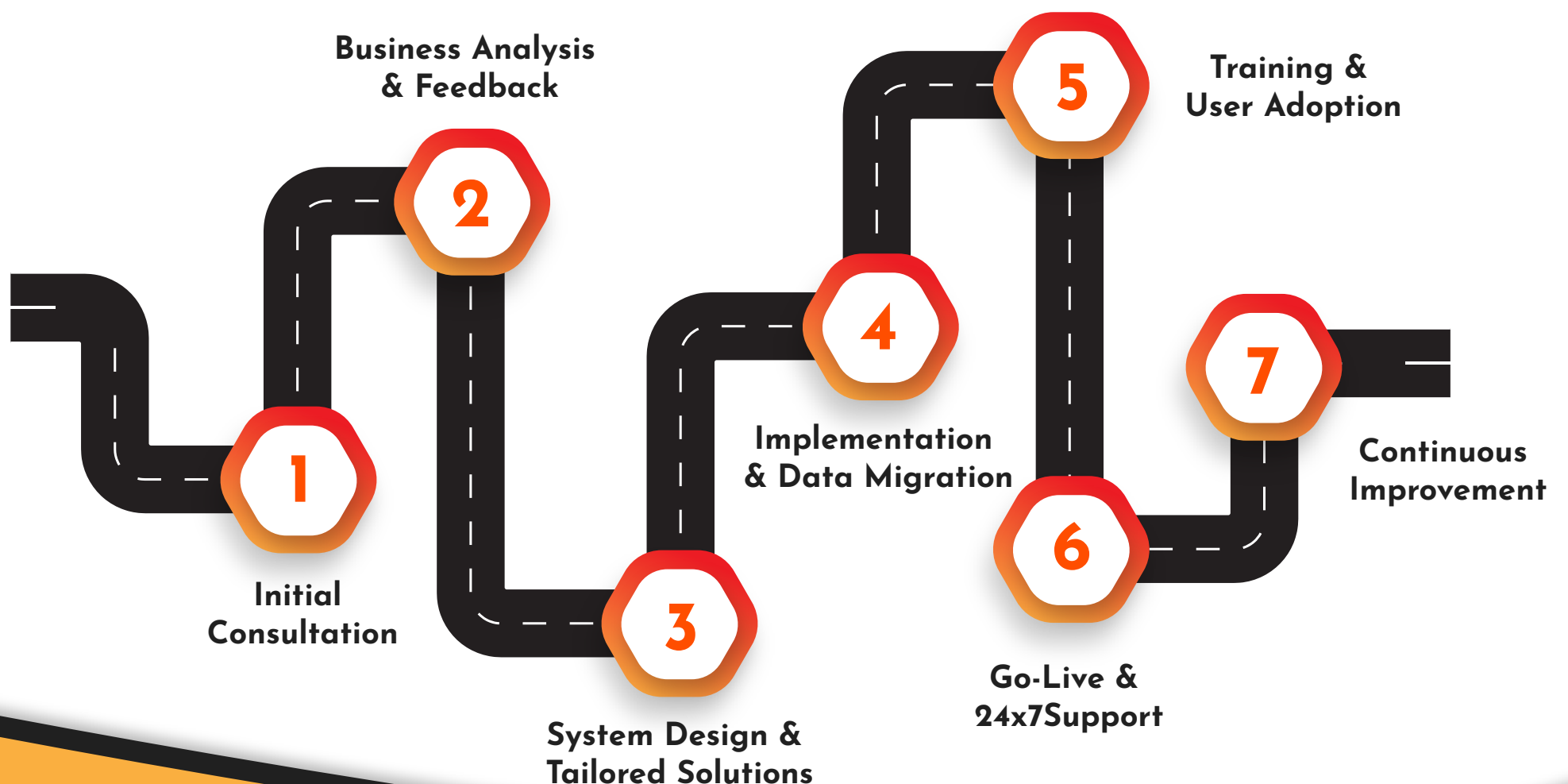
300+ Expert Odoo Resources (Developers and Consultants)

## INDUSTRY EXPERTS

We Provide Tailored Solutions, Implemented by Industry Experts



## Bista Solutions Implementation Roadmap



Bista Solutions Inc.

Ready to streamline your firearms business with Bista Solutions' ERP? Contact us today to learn how we can tailor a solution to meet your company's needs.

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